Force

Field Sales Excellence Platform

DMS
Distribution Management System

EOMS
Electronic Order Management System

Force

Field sales excellence platform by Sarjen Systems, dynamic web based solution added with cloud and mobility, specially designed for Pharmaceutical, FMCG, CPG, Food & Beverages industry.

SFA/SFE
Sales Force Automation System

eDetailing

FSIS
Field Sales Information System

Why FForce?

- Automation of non-selling activities improves productivity
- Data integration and connectivity - on the go...
- Tracking of field force movement through geocoding validation
- Better market execution and retailer impact
- Increased sales revenue
- Better width and depth of distribution
- Better user acceptance
- Lesser training cost
- Better and faster decision support system
- Lower administrative and IT cost
- Lower attrition rate
- More satisfied customers
- Enhanced brand value

FForce - Field Sales Excellence Platform

DMS - Streamline and automate distribution channel

- Optimum Inventory management
- Efficient Order management & tracking
- Accurate Demand forecasting
- Smooth Return and Replacement
- Reliable Revenue management and Credit control
- Interface with SAP, Microsoft AX, Nav ERP
- Custom business intelligence (BI) tool

EOMS - Accelerate order to cash cycle

- Single order management platform for all stake holders.
  (i.e., for Customer, Retailer, Stockist, Distributor, Field staff & Line manager)
- Real time Order status/Dispatch status/Pending orders to users
- Controlled sales information provided during order booking
- Flexible prices and schemes management
- Offline synchronization
- Mobility access

SFA/SFE - Supercharge your field force

- Tour planning and Daily Calls with geocoding
- Auto expense generation based on Daily Calls
- Custom Call page and Custom Reports
- Quiz management with knowledge sharing
- Timesheet management
- Camps and Clinics management
- Coaching management
- KPI view at regional/country level
- Mobility access

eDetailing - Promote your product in an impressive way

- Visual ads library/Reference document
- Segmentation, Targeting and Positioning
- Custom presentation packaging
- Customer/Product planning
- In-clinic information

FSIS - Smart way to get ready to produce sales reports

- Provides sales insights
- Territory-, player-, location- wise sales details
- Mobility access
- Interface with PharmaNET, SAP, Microsoft NAV, AX ERP

Other Products

PharmaNET - Sales and Distribution
www.pharmanet.in

Sales and distribution solution with Demand, Warehouse, Financial, Purchase & Material Management…
Also, tracks Primary and Secondary sales channels to provide a consolidated picture of dispersed and complicated analysis.

PvNET - Drug Safety Database
pvnet.sarjen.com

360^0 pharmacovigilance solution which covers Post marketing, Clinical, Medical devices, Vaccine, Veterinary Pharmacovigliance. Enabled with Literature automation and Signal detection modules, Ethics committee functioning and SAE management, xEVMPD and Product License management.

QEdge - Enterprise Quality Management System
www.qedge.co.in

- Quality processes automation (CRF,Deviation, Investigation, CAPA, OOS, OOT, Audit, etc.)
- Document control (SOP, Specification management, Other documents etc.)
- Training records keeping and management

BizNET CTM - Clinical Trial Management
www.biznet-ctm.in

Complete Clinical Trial management for CROs with Project tracking and monitoring, eCRF/EDC, Biometric volunteer registration, Medical screening, Medical coding, Clinical LIMS, BA LIMS…

Process XE - Electronic Batch Records
process-xe.sarjen.com

- Covers entire cycle starting from MPCR preparation to approved BPCR archiving
- Managing related SOPs, equipments' validation and calibration status
- Compatible with devices and OS - helps in utilizing Process XE on shop floor

KnowledgeNET - Dossier Publishing Solution
www.knowledgenet.in

KnowledgeNET is a robust, featured-packed, well established dossier submission and life cycle management solution. It has great adaptability of compiling dossiers with various global regulatory standards in distinct publishing formats like CTD, eCTD, NeeS, ACTD, GTD, vNeeS and the regional formats.

About Sarjen

- Over 18 years' journey of IT consulting for business and technology
- Domain expertise in Pharmaceutical, Life Science and other domains
- Expertise in SCM, CRM, QMS, PV and Dossier Publishing solutions
- Client presence in 26+ countries; mainly in UK and rest of Europe
- Partnerships with Microsoft, Apple, HP, IBM
- Solutions built with own IP; adoptable to meet business challenges
- Solutions compliant with 21 CFR part 11, Annex 11 and GxP
- In-depth knowledge of Computer System Validations (CSV)

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